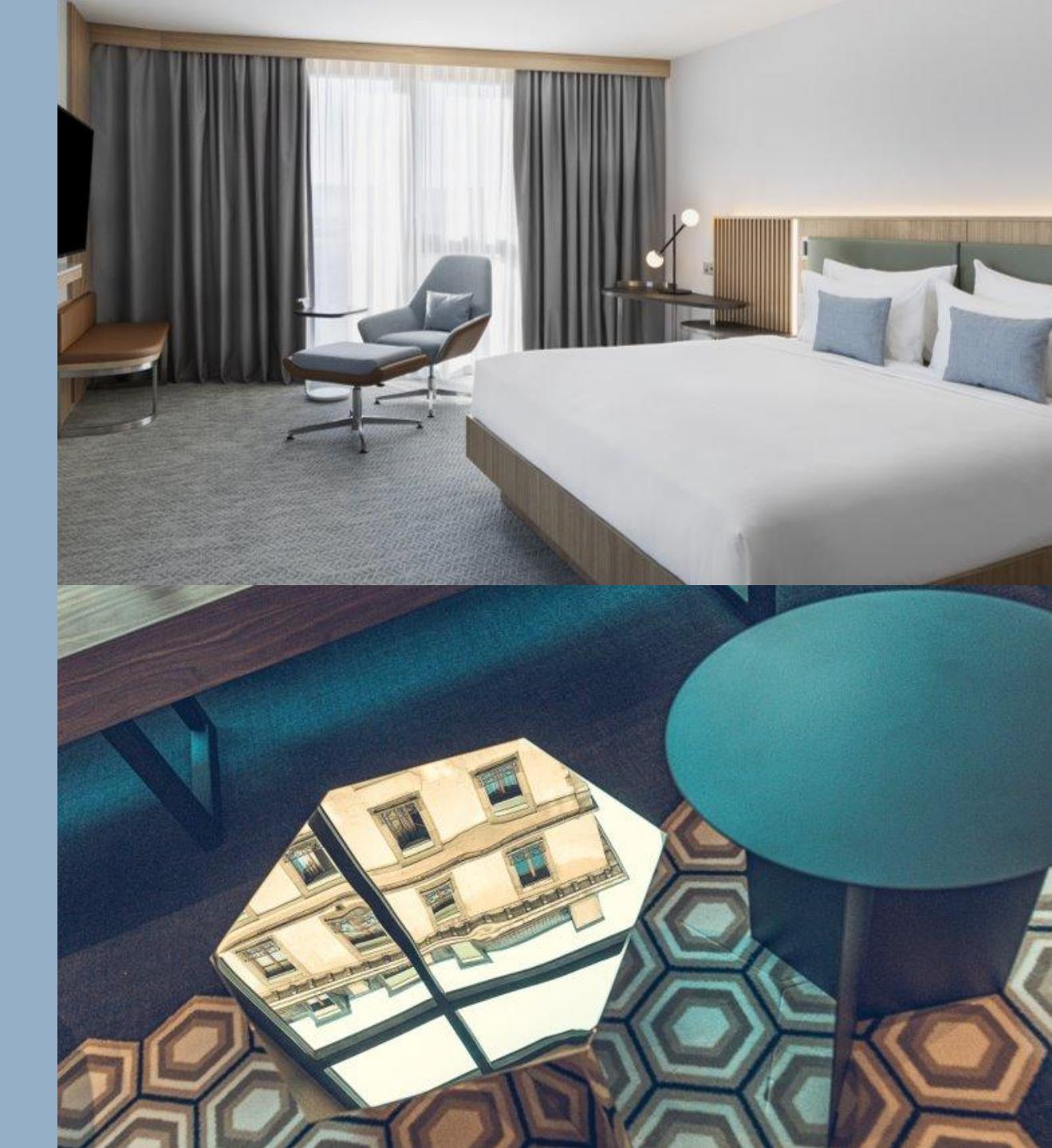




# Corporate Presentation

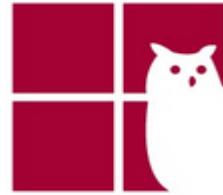
2026 – Q1



# Agenda

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# About us

Sophos Hotels SA is a Swiss company, founded in 2005, and active in the area of expertise and hotel management, mainly in Europe, in Turkey, in Algeria and in the Middle East.

With than 30 years of involvement in Hotel Management and Hotel Development Worldwide, Sophos Hotels help investors, and partners navigate the complex and ever-changing hotel industry.



The Sophos Hotels expert Team has international experience and extensive knowledge in the field of operations, training, consulting, strategic development, real estate, asset management as well as financial projections and analysis.



# Our Services

## **Asset Management**

On behalf of the property owner, we oversee the asset to enhance its long-term value, focusing on right strategic decisions and ensuring optimal operational performance.

## **Feasibility Studies**

We put at your disposal our experience to enable you to make the right decisions at the right time and reach your goals. This first step will determine the future of your project.

## **Hotel Project Development**

We provide comprehensive support from the inception of hotel project to its opening, including technical support and pre-opening services to ensure the hotel is ready to welcome its first guests.

## **Hotel Management**

Whether independent or branded, we take care of the operational management of your establishment while allowing you to preside over its destiny.

“ THE SWISS HOSPITALITY EXPERTISE ”



# Commercial Partners

**WYNDHAM**  
HOTELS & RESORTS

  
**Hilton**

**IHG**  
HOTELS & RESORTS

  
THE LEADING HOTELS  
OF THE WORLD®

  
**ACCOR**

  
**MARRIOTT**

“

*We manage our hotels  
through franchises signed  
with the most  
renowned brands and  
affiliations.*



## Hotels under management

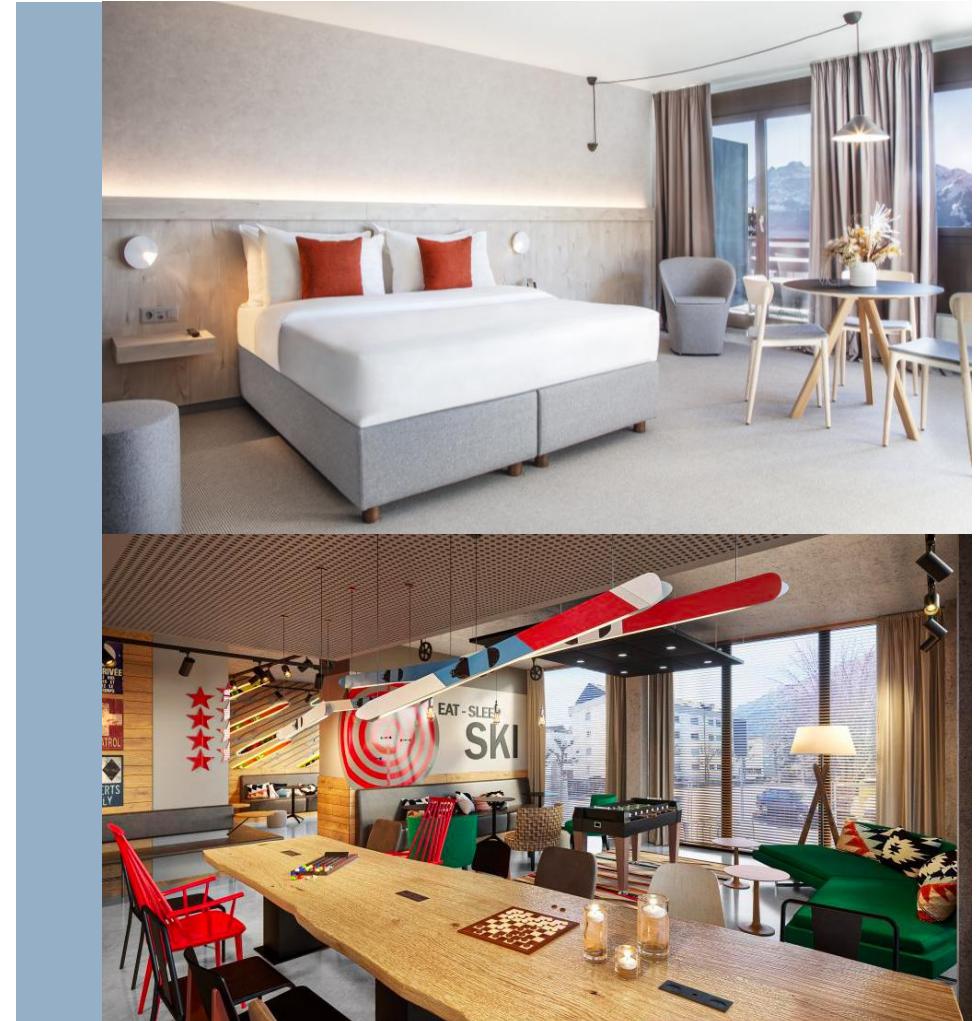




# Hotels under Management

## Switzerland

- Chalet RoyAlp & Spa 5\*, Villars, 63 rooms & 30 residences
- Hotel Victoria 4\*, Villars, 150 rooms
- Chandolin Boutique Hotel 4\*, Chandolin, 33 rooms
- Hotel National 4\*, Champéry, 16 rooms
- Courtyard by Marriott 4\*, Bienne, 104 rooms
- Sheraton Zürich 4\*, Zürich, 197 rooms
- Hotel Beau-Séjour 3\*, Champéry, 33 rooms
- Hotel Bernina 3\*, Geneva, 87 rooms
- Moxy Sion 3\*, Sion, 143 rooms
- Hotel Elite 3\*, Lausanne, 32 rooms





# Hotels under Management



## France

- Château de Tourreau 5\*, Provence, 16 suites
- AC by Marriott St-Julien 4\*, Saint-Julien, 93 rooms
- Relais Margaux 4\*, Margaux-Bordeaux, 81 rooms



# Hotels under Management

## Austria

- Top Hotel Hochgurgl 5\*, Hochgurgl, 71 rooms



## Bulgaria

- Four Points by Sheraton 4\*, Bansko, 160 rooms
- Four Points Sunny Beach 4\*, Sunny Beach, 364 rooms



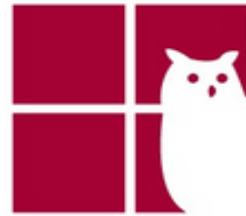


# Hotels under Management



## Algeria

- Sheraton Club des Pins 5\*, Alger, 419 rooms
- Sheraton Annaba 5\*, Annaba, 201 rooms
- Renaissance Tlemcen 5\*, Tlemcen, 204 rooms
- Marriott Constantine 5\*, Constantine, 180 rooms
- Four Points by Sheraton 4\*, Oran, 170 rooms



# Hotels under Management

## Bielorussia

- Marriott Minsk 5\*, Minsk, 218 rooms
- Falcon Club Minsk, an entertainment center with :
  - Cinemas
  - Fitness
  - Tennis
  - Squash
  - Spa
  - Shops
  - Restaurant & bars





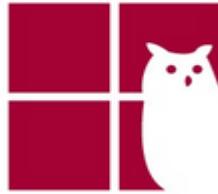
# Asset Management





## Hotels under development

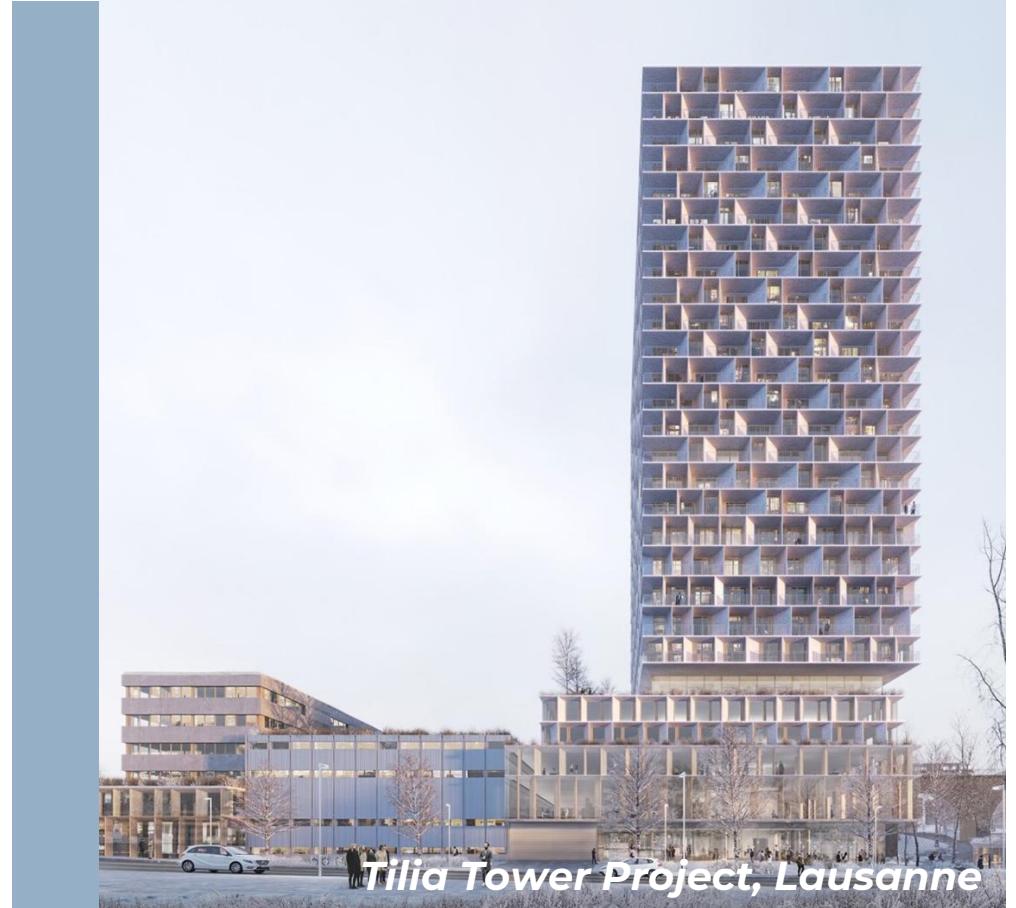




# Projects under development

## Switzerland

- Tilia Tower Lausanne – 160 keys co-living
- AC by Marriott Bulle 4\*, Bulle, 120 rooms
- Hotel L'Uciale 4\*, Crans-Montana, 60 rooms
- Concorde Project, Geneva-Vernier, 45 rooms
- Château Malessert 4\*, Rolle, 25 rooms
- Hotel Mövenpick 4\*, Egerkingen, 137 rooms



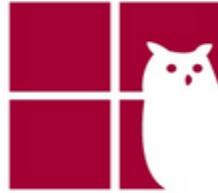


# Projects under development

## International

- Hotel Melides 5\*, Melides, Portugal, 47 suites & villas
- Le Méridien Tabuk 5\*, Tabuk, Saudi Arabia, 149 rooms
- Hotel MGallery 4\*, Corfou, Greece, 61 rooms
- Ramada Zadar 4\*, Zadar, Croatia, 97 rooms





# Executive Team



**Fernand Donnet**  
President



**Marwan Ragheb**  
Vice President International Operations



**Christian Michel**  
CEO



**Ergun Sonmez**  
Vice President Technical Service



**Blaise Angehrn**  
COO



**Edward Sirrieh**  
Managing Director Saudi Arabia



**Beat Ganz**  
Vice President Business Development



**Over 40** hotels **on 3** continents  
**+5'000** rooms  
**+250** millions Euro **under management**



*Sophos Hotels currently manages over 40 hotels with more than 5'000 keys, both operational and under development.*



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